

**Degree Course: International Wine Business – PO 2013**

**Name:** \_\_\_\_\_ **Student ID number:** \_\_\_\_\_

In order to write the final certificate choose a **total of 55 credits** from the listed semi-compulsory and optional modules for the **overall-credits-calculation** (180 ECTS).

**Attention:** Only a **maximum of 18 credits** from the optional modules can be selected for the overall grade calculation.

	credits	part of overall credits (180 credits)	additional inclusion into certificate (over 180 credits)
<b>SCA Semi Compulsory modules</b>			
1240 English Presentations and Writing	6		
1650 International Wine Profiles	6		
1680 Introduction to Viticulture and Oenology	2		
1250 German Language Course	6		
2060 Advanced Business English	6		
2050 Business and Technical German	6		
2640 Business and Technical French	6		
2030 Business and Technical Italian	6		
2040 Business and Technical Spanish	6		
2650 Investment and Financing Planning	6		
2680 Marketing Project: Southern Europe	6		
3640 Marketing Project: Central and Eastern Europe	6		
3650 Marketing Project: Asia	6		
3620 Marketing Project: Italy, Switzerland, Austria	6		
3630 Project: „New World“ Marketing	6		
3670 Project: Strategic Planning	6		
3680 Business Simulation	3		
<b>OM Optional modules</b>			
1660 Addiction Prevention	2		
1670 Economic, Agricultural and Consumer politics	4		
2670 E-Commerce	2		
2820 Extended Excursion	2		
2870 Project Market Research	4		
3150 Business Plan	3		
3160 Short Excursions	3		

Date: \_\_\_\_\_ Signature: \_\_\_\_\_